Hexaware

Leader

"Hexaware's blend of proprietary technology and accelerators with advisory services and frameworks to drive customer success positions it as a Leader in this quadrant."

Michael Barnes

Overview

Hexaware is a global technology and business process services company headquartered in Mumbai, India. It has over 31,000 employees across 58 offices in 28 countries. In FY24, the company generated $1.4 billion in revenue, with Financial Services as its largest segment. Hexaware has over 475 Snowflake consultants and holds more than 250 Snowflake certifications. As a premier Snowflake partner, Hexaware aims to leverage its proprietary technology and industry expertise to help customers optimize their Snowflake spend while improving the ability to effectively forecast future consumption.

Strengths

Solid sustainability solutions: Hexaware offers capabilities such as Supply Chain Management Systems, Predictive Management Systems, and Energy Management Systems for the real-time monitoring and optimization of energy consumption. Its Asset Management Systems use digital twins to simulate conditions, assess performance and manage assets until decommission. Additionally, Hexaware provides systems to monitor and report emissions from nonelectric sources.

Strong accelerators: Hexaware has solid customer references leveraging various accelerators, including its Data Extraction Framework with Snowpark, FinOps Monitoring & Recommendations for cost management, and an Observability Accelerator Kit for performance insights. Hexaware Digital Copilot for insurance brokers and agents has been successfully deployed on the Snowflake Marketplace.

Automated data migration and modernization: Hexaware's proprietary Amaze for Data and AI platform enables legacy data migration to Snowflake's cloud-native data platform using a metadata-based Ingestion Framework and Data Engineering Copilots, including Data Model Assistant, Developer Copilot and Code Conversion. These solutions are augmented by Hexaware's dedicated Snowflake CoE.

Caution

Hexaware has strong, customer-proven proprietary Snowflake-targeted accelerators, solutions, and frameworks. However, it can benefit from expanding its messaging to thought leadership that highlights business outcomes.